

Impact of Omicron & Plan B restrictions on hair & beauty sector pre-Christmas business (17-19 December 2021)

Survey results

22 December 2021



## **Survey Questions**

- How many appointments did you have booked over the weekend (Friday, Saturday and Sunday)?
- How many cancellations did you receive over the weekend?
- How many walk-ins were you expecting this weekend?
- How many walk-ins did you actually have?
- What proportion of business revenue have you lost over the weekend?

# Headline results





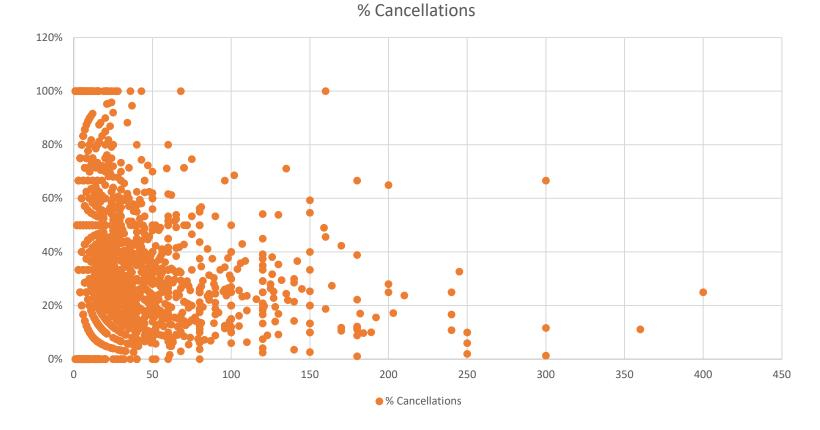
## Headline results

Sample	3,206
Appointments booked	89,997
Appointments cancelled	27,014
% of appointments cancelled	30%
Average no. of cancellations per respondent	8.4

Sample	1,218
Expected no. of walk-ins	13,971
Actual no. of walk-ins	2,632
Actual walk-ins as % of expected business	18.8%
% of salons/barbershops expecting walk-ins which did not have any	67.2%

# Cancellations scattergram

% of appointments cancelled

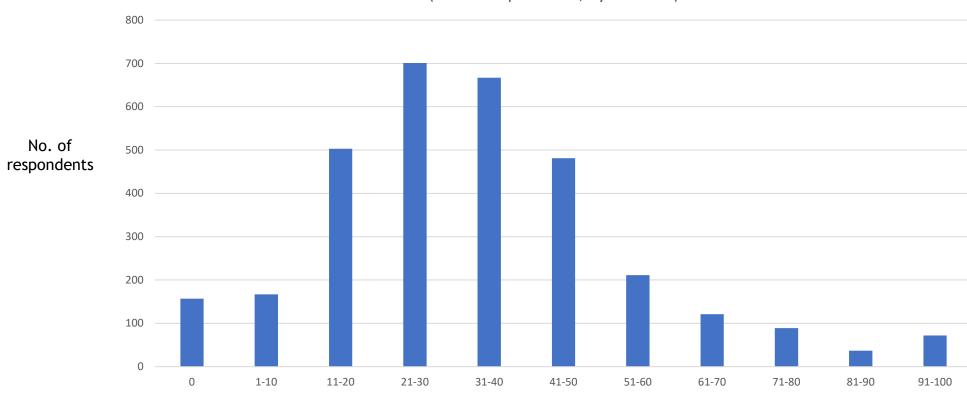






## **Cancellations**

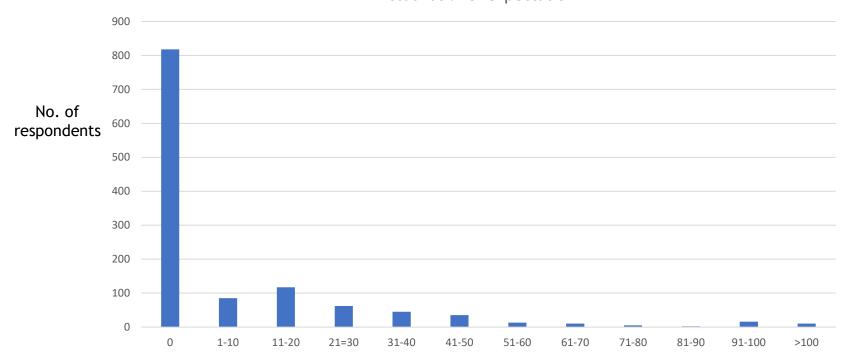
Hair & Beauty Appointment Cancellations 17-19 December 2021 (No. of respondents, by % bands)





## Walk-ins

Walk-in Business 17-19 December 2021 Actual as % of expectation



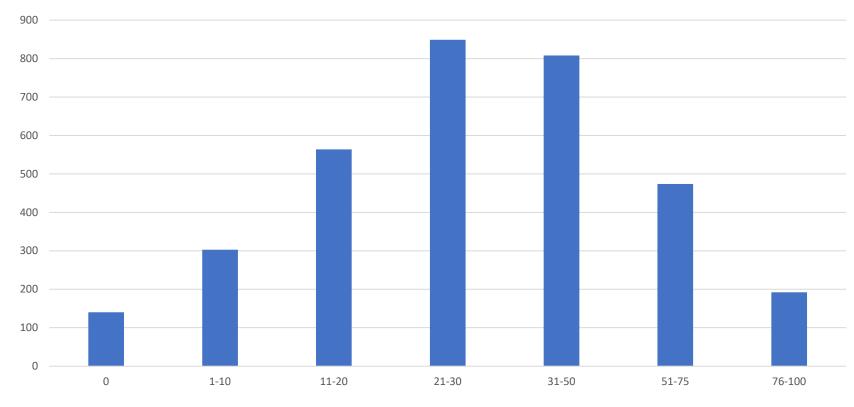
Actual walk-in customers as % of expectation



### Revenue Loss

#### Estimated Revenue Loss over 17-19 December 2021

No. of respondents





% of expected revenue lost



### Word cloud

Q7 Any other comments? Enter here

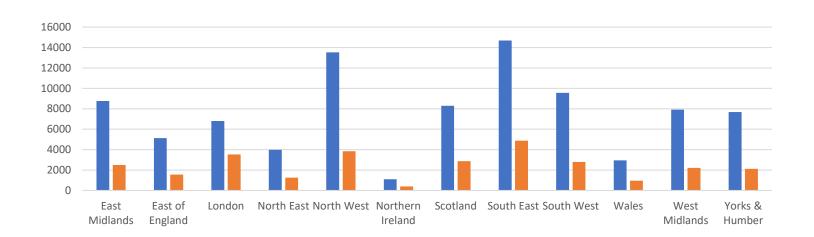
quiet financial help isolate hard still fear month coming week even restrictions cancelling due longer clients cancelling hospitality come affected m cancellations shows bad well help scared come last minute minute cancellations days need help weekend January don t made appointments see lost many cancellations need already Christmas lockdown due covid feel Work shows year one people staff S time year COVId income clients industry business many cancellations busiest time going struggling  $also_{\,keep}\,bookings_{\,Xmas}\,week_{\,cancellations\,week}$ December money now cancel appointments cancellations due Christmas week salon close cancelled need support Will since worried people scared people cancelling last year last week support take really ve hair time far self employed pay lot either testing positive happening lots cancellations financial support US good government new year

# Regional breakdown



# **Appointments**

Appointments booked & cancelled 17-19 December 2021 by region

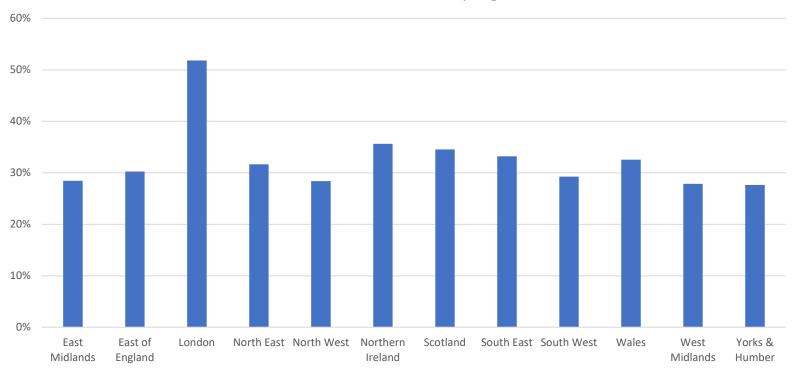


■ Appointments ■ Cancellations



# **Appointments**

% of appointments cancelled 17-19 December 2021 by region

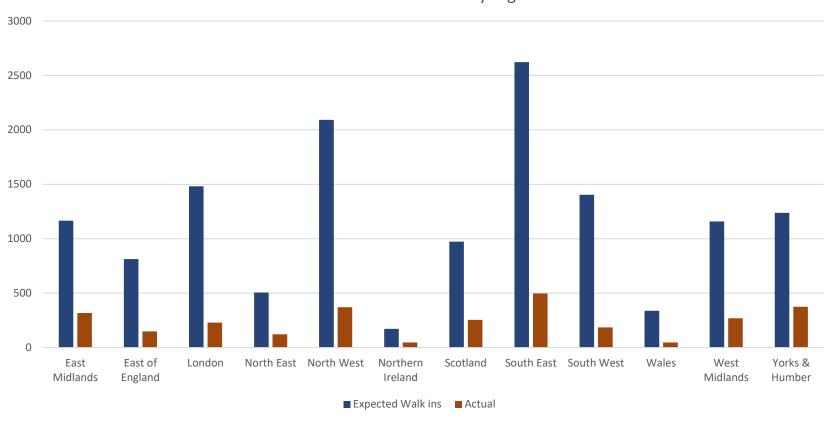






## Walk-ins

Walk-ins expected and actual 17-19 December 2021 by region



## Walk-ins

Walk-ins as % of expected business 17-19 December 2021 by region

